The Midterm will cover ten (10) chapters listed on the syllabi (1-10). The number of questions drawn from each chapter will vary and I am ranking them in order of importance (chapters with the most questions to the least. You may wish to alter your review/study time for each chapter accordingly): Chapter 6 (Adapting to Others), 7 (Understanding Interpersonal Communication), 2 (Self-Awareness & Communication), 4 (Understanding Nonverbal Messages), 10 (Enhancing Group & Team Performance), 1 (Foundations of Human Communication), 5 (Listening & Responding), 3 (Understanding Verbal Messages), 8 (Enhancing Relationships) and 9 (Understanding Group & Team Performance). Below are several questions from each section of the test (multiple choice, true or false, short answer); these questions will be on the test. Questions may also be drawn from group presentations and lecture.

I. Multiple choice
(2 points each, 50 points total; 25 questions)

1. According to lecture, synergy means _______.
   a. the ability to influence others through communication
   b. symmetrical relationships
   c. the whole is greater than the sum of the parts
   d. the degree of potential for developing personal relations with someone

2. The “connotative” meaning of a word is
   a. the personal and subjective meaning
   b. related to being able to experience a reference with the word
   c. the restricted or literal meaning of the word
   d. the meaning of the word taken in context

3. A co-culture is
   a. a mutual learned system of knowledge, behavior and values
   b. a culture that exists within a larger cultural context
   c. gender inclusive culture
   d. none of the above

**True or False**
(1 point each, 15 points total; 15 questions)

1. When you encounter a culture that has little in common with your own, you may experience culture shock.
   a = T      b = F

2. Attending behavior is the process of focusing on a particular sound or message.
   a = T      b = F

3. Kinesics is the study of nonverbal cues.
   a = T      b = F
**Short Answer**

(7 points each, 35 points total. Five [5] selected from the following 8 will be on the exam. An extra credit may also be added.)

1. Define human communication.

2. Which model of human communication is most accurate? Please explain this model.

3. If you were to suffer lowered self-esteem because of an event, what techniques covered in your text would help you regain esteem?

4. What is groupthink? Give an example.

5. There are five (5) principles of understanding group & team communication. Name four (4) of them.

6. What is the difference between assertive and aggressive communication?

7. What four components make up the definition of interpersonal communication?

8. Identify the barriers that hinder intercultural communication.