

THE **edge** Business Spotlight

CONNECTION

Monapoly Enterprises, LLC

Monapoly Enterprises, LLC, established in 2013, was recently partnered with Coldwell Bankers Commercial Metro Brokers to perform commercial and business brokerage services. Monapoly Enterprises, LLC provides a unique blend of commercial real estate sales, leasing, and commercial real estate investment consulting. Monapoly Enterprises, LLC also contracts with asset/portfolio managers to find buyers and sellers of commercial properties throughout the United States.

Contact Monapoly Enterprises, LLC Today!

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4469 South Springwood Drive

Smyrna, GA 30082



Meet the Owner: Mona Brown

Ms. Mona Brown's, expertise and knowledge is the result of 25 years of consultative sales experience, relationship-building skills, and an MBA in Marketing. Her journey in entrepreneurship has evolved and come full circle over the past 14 years. She states, "What started off as a gift basket business targeting realtors and used as closing gifts has unfolded into a commercial real estate and business brokerage business." She started with just \$2,500 that came from a variety of sources, including personal loans from family and friends and earnings from two other micro businesses.

Ms. Brown says that being in business for herself has been extremely rewarding; however, it hasn't come without challenges in balancing family and finances. The most surprising challenge that she did not expect to face was divorce. She states, "I overcame these challenges by maintaining humility, flexibility, resilience, and out-of-the box thinking while constantly re-inventing my business model."

Ms. Brown would like to be known for being a dynamic person who has a love for entrepreneurship because it allows a person to "...empty the coins in your purse into your mind and your mind will fill your purse with gold." (Benjamin Franklin). She says, "I absolutely get a thrill out of using my resourcefulness to build something from very little!"

Mona's Vision for Monapoly Enterprises, LLC

Ms. Brown's vision is to build a multi-million dollar portfolio of commercial real estate transactions that range from business brokerage and commercial leasing to commercial investments. Eventually, she would like to expand beyond the walls of Georgia into other parts of the country!